

## Eduardo Ruiz

Senior Interim Manager at IOR Network for Talents

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### Summary

Results-oriented senior consultant with outstanding management skills and strong technical aptitude.

Solid analytical and diversified background from industrial account management of multinational corporation to small and medium businesses.

Experienced CEO, top manager and personally owned business, I am particularly efficient in dealing with industrial issues and management projects in sectors like transportation (Automotive, Aeronautical and Railway) and Energy (Petrochemical, Eolic and Nuclear power).

Team player with a high energy attitude to achieve business goals and objectives in the international environment (Europe, Africa and America), I have a large track records of more than one hundred national and international projects.

Skilled in lean manufacturing techniques, project management, change management I have a PhD by UNED and Industrial Engineer by Universidad Politécnica de Madrid.

#### Specialties:

- Consultancy in agile manufacturing: scrum projects from needs to market
- manufacturing and robotic process design; tooling; production engineering
- Time & Methods; development and implementation of semiautomatic assembling chains and robotic cells
- Design of machinery and agricultural automatism in the olive oil sector
- Technical & Management audits: in petrochemical and cement plants and other continuous processes; Lean Manufacturing audits; WCM assessment; automated process audits; Training audits
- Project Management: expert system of electricity auctions in the intraday market, part of technical team in the selection project of wind-marine energy generation technologies of the European Commission; more than a hundred industrial projects as project manager
- Procurement & logistics: supplier park analysis; logistic routes optimization; logistic expert systems
- Centers of Excellence (CoE): creation of networks of CoE in automation, cement and pulp and paper sectors; part of technical team in the selection project of wind-marine energy generation technologies for the European Commission; business incubator development in areas of urgent reindustrialization
- HR: structuring & endowment in new plants; Job description assessments; HR development plans

## Experience

### Senior Interim Manager at IOR Network for Talent

Interim managers are experienced business leaders who are able to manage an organization through a period of change or transformation, provide stability to a business following the sudden departure of a senior leader, or provide a highly specialized skill set which a business may not have internally.

### Evaluator at European Commission H2020-ICT-2018-2 May 2018 – Present

Evaluator of [Horizon 2020](#), the first ICT-Leadership in Enabling and Industrial Technologies (LEIT) Work Program under H2020, that provides a balanced response to the main challenges faced by Europe in the field: firstly, the need to maintain a strong expertise in key technology value chains; secondly, the necessity to move quicker from the R&D to the market.

### Freelance Senior International Consultant at er-consultoria.es Sep 2017 – Present

Project Manager and coach on:

- Change Management.
- Industrial processes.
- Lean Manufacturing /Management.

Main work areas: Energy (Petrochemistry, Wind Power), Automotive (Assembly and tier one), Aeronautical (Assembly) and Railway.

### Guest Professor at University of Alcalá de Henares Jun 2017 – Present

Lecturer of the Management of Change module in the *Master's Degree in Management and Change Management* of the Faculty of Economics, Business and Tourism of the University of Alcalá.

### Managing Partner at Alquimia Talento Ene 2017 – Sep 2017

Member of the Board

Project Manager and trainer on:

- Change Management.
- Industrial processes.
- Lean Manufacturing /Management.

Main areas of activity: Energy (Petrochemistry, Wind power), Automotive (Assembly and tier one), Aeronautical (Assembly) and Railway.

### Senior International Consultant at er-consultoria.es Jul 2016 – Ene 2017

Project Manager and trainer on:

- Change Management.
- Industrial processes.
- Lean Manufacturing /Management.

Main work areas: Automotive (Assembly and tier one).

**EMEA Senior Consultant at Cegos** Oct 2005– Jul 2016

Training, Coaching and Consultancy on:

- HR: (Sonangol, Ence)
- Supply chain: (Nuclenor, Airbus, Renfe)
- Lean Manufacturing: (Vestas, Algeco, Iveco)
- Project Management: (Acciona, Gamesa)
- Maintenance: (Cepsa, Cegelec)

**Integral Maintenance Manager at ABB** Jun 2004– Oct 2005

Spain and Portugal.

MK, commercial, audit contract and technical works for energy, pulp & paper, cement and automotive sectors.

Projects in: Cepsa, Repsol, Portocel, Soporcel, Papelera del Centro, Infun, Continental, Cemex, etc.

**PRL Coordinator at ABB** Mar 2003– Oct 2005

South of Spain

Set up and support Plants and Projects (1.300 pax) on labour isks.

**Industrial Consultancy Manager Maynar -Manager at ABB** Jul 2001– Oct 2005

Consultancy projects (industrial and maintenance) in Denmark, Belgium, France, Italy, Brazil, Portugal and Spain.

Worldwide committee member (Process reengineering and Technical Audit).

Professor at ABB University in Belgium

Projects: Cepsa. Repsol. Petronor, Pemex, Petrobras, Ceman, Mercedes-Benz, Citroën, Brilen, Viza, Renault, Valeo, BSH, DHL, Baxter...

**Lecturer at University of Castilla- La Mancha** May 1995– Feb 1998

Production Organization and Economic Management Lecturer.

Process Engineering Associated Professor.

Set up of Production Labo.

"Renuv" coordinator, Eureka's project.

**Ceo at Mariano Luna** Oct 1988– May 1991

Set up of a new strategy market oriented.

Project management for aeronautical and railway sectors.

**Industrial Consultant at Maynard** May 1991– May 1996

Industrial Consultant on the Automotive Sector.

## Education

- PhD. Cum Laude Ind. Eng. Thesis on Artificial Intelligence applied to business management by UNED.
- Bachelor in Industrial Engineering by Universidad Politécnica de Madrid.

### Other qualifications:

MBA (Fundación Artigas, SP) 1986-1987

Master on Maintenance Management (Univ. ABB,BE) 1999-2000

MTM Instructor nº17 Asoc MTM Española (IMD,USA) 2000

Master Trainer on Procurement Management (Cegos, FR) 2009

Project Management Institute Member (PMI) 2010-2016

Professional Coach (Escuela Coaching de Cegos, assoc.to ICF) 2015-2016

## Professional skills

- Management Change M., Project M., Manufacturing M., Maintenance M.
- Technical tenders: access to public and private funding
- Lean Manufacturing and standardization
- Procurement and logistics
- Robotics-based solutions and process & Manufacturing control
- Technical and Management auditing
- Technical and skills training

## IT Tools /DV

- SAP R/3 BAAN, JD Edwards, Teroman, Diconta
- PROJECT MANAGEMENT (Primavera, MS Project)
- Process Analysis and simulation (Simprocess)
- Robotics (Rapid II)
- Automation (Grafcet)
- MS Office (Word, PowerPoint; excel, Access)

## Languages

Linguistic proficiency: Spanish (C2), English (C1), French (C1)