

Daniel Oropeza

Recruiter en IOR Network for Talents

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Summary

Multi sector senior-level talent search professional focused mainly on key roles taking into account the company's specific needs and always representing my clients' best interests.

I put in place actions towards attracting talent and am available for both one-off hires and longer projects having the possibility of offering an end-to-end full consultancy service aimed at designing strategies to improve employer branding and establish search, hiring and on-boarding procedures. I work internationally and have a wide network of contacts in Spain and outside. I have had the opportunity of working for renowned companies and have very good references.

Experience

IOR CONSULTING - NETWORK FOR TALENTS nov 2022 - actual

Talent Recruiter

After an extended experience in the Executive Search and Headhunting , IOR -Network for Talent has now become an international growing independent consulting platform. We developed an exclusive private social community to make it easier for independent professionals and clients to meet and to do business together.

INDEPEDENT HEADHUNTER jan 2018- actual

- Identifying, approaching, phone screening & attracting qualified candidates
- Creating a network of top talent potential candidates / sources in the industry
- Competitors mapping, market research
- Research in Networks, Databases as well as Websites investigations, setting up of target companies, reviewing job descriptions
- Candidate's identification (Cold calls, Professional Networks, Internet, Sources, etc.)
- Filter and selection of candidates' resumes
- Conducting Phone interviews
- Interviewing Candidates
- Follow-up of the Candidates
- Presentation of Long-list of the final Candidates to the Client
- Maintain relationships with the Clients

- Updating of the Progress Report/Database
- Drafting and publication of Advertisement (only upon request from client)
- Identification of previous candidates to provide us information about the income
- I provide my services to direct clients and major agencies across Europe like Catenon (Spain) and Connectum (Germany)

FREELANCE BUSINESS COMMUNICATION ENGLISH TRAINER aug 2011 – dec 2017

Worked at various major Spanish companies such as Renault, Carrefour, Sopra Steria, Cortefiel, Elzaburu, Air Europa among others.

One-to-one language development classes focused on developing communication skills for high profile executives, including some CEOs, in 1,000+ employees companies.

VINDICO jan 2011- jul 2011 (Madrid)

European Account Director

YAHOO!

Senior EU Operations Specialist oct 2009 - dec 2010 (London)

DENNIS PUBLISHING feb 2005 - oct 2009 (London)

Senior Online Ops Executive

VNU B. PUBLICATIONS jun 2004 - feb 2005 (London)

Campaign Manager

Languages

English / Spanish / Galician Native Proficiency

French / Italian / Catalan / Portuguese Functional Basic knowledge

Other information

- Avid reader
- Investing enthusiast
- Venezuelan-born, Spanish National, moved to the UK at a young age
- Now based on Madrid, Spain (can travel, could consider moving for the right project)